

## Questions in the Concept Note for Demonstration projects

1. Name of project
2. Applicant - **the Buyer of technology**
  - a. What is the name of your organisation?\*
  - b. Which country are you based in?\*(The applicant/project must be based in one of the 14 countries Demo Environment supports.)
  - c. When was your organisation established?\*(The applicant must have been operating for about three years.)
  - d. How many employees does your organisation have?\*(Companies or private organisations applying must have at least 3 employees)
  - e. Please add the website of your company/organisation
  - f. Contact details for the Project Manager\*
3. Partner organisation - **the Seller of Technology**
  - a. What is the name of your partner, e.g the company/organisation that has the technology you plan to buy?
  - b. In which country is the partner organisation registered? (Partner organisation must be based outside the project country)
  - c. When was the organisation established?
  - d. How many employees does the organisation have? (S
  - e. ME are given priority)
  - f. Please add the website of the organisation
4. PROJECT
  - a. Which country will the project be implemented in?\*
  - b. Which thematic area fits your project best?XXX
  - c. What is the total project budget? (In SEK)
  - d. What is the expected financial contribution from Tillväxtverket? (In SEK)
  - e. What are your sources of co-financing? (Demo Environment requires co-financing of up to 50% of the project costs)
  - f. What is the expected project time? (Start date and end date)
  - g. Please give a short description of the project?
5. IMPACT
  - a. What problem is the project trying to address?
  - b. What is the proposed solution?
  - c. What change will the project contribute towards?
  - d. Quantify the potential environmental impact of the project.
  - e. Quantify the potential development impact of the Project.

## 6. TECHNOLOGY

- a. Describe the technology
- b. Is this, or similar, technology available in the project country?
- c. Has the technology been sold previously? (A criterion for Demo Environment is that the technology should have been sold in a different market before.)
- d. In which countries have the technology been tested and sold?